

Solid Build

Finance and Management

Company Profile





Solid Build

Your Solid Partner

Solid Build Holding LTD is a premier consultancy specializing in Project Management, Financial Advisory, and Procurement Intelligence. Headquartered in Larnaca, Cyprus, we deliver expert guidance to clients in the Middle East and Africa.

Company Overview

Founding

Founded by industry experts Alain Nakad and Elie Hanna, with nearly six decades of combined experience.

1

Track Record

Managed large-scale projects like the \$1 billion King Abdul Aziz International Airport Airside Expansion.

3

Expertise

Specialized in Project Management, Financial Advisory and Procurement Intelligence.

2



Our Vision and Mission

Vision

Our vision is to be recognized as a premier consultancy in Project Management and Financial Advisory throughout the Middle East and Africa.

Mission

Our mission is to provide innovative consultancy services and empower clients to navigate challenges of securing projects in GCC and African markets.

Core Values



Commitment to Quality

We are dedicated to maintaining the highest standard in our services, ensuring client satisfaction.



Ethical Practices

We uphold ethical standards in all interactions, fostering a culture of honesty and transparency.



Client Centric Focus

We actively listen to our clients needs and tailor our services to ensure their complete satisfaction and success.



Efficiency and Timeliness

We embrace a "just-in-time" philosophy, ensuring that our services are delivered precisely when needed .



Dependability

We are committed to being a dependable partner for our clients, ensuring that we deliver on our promises and provide timely services consistently.



Continuous Improvement

We believe in the power of learning and innovation. Our team is dedicated to continuous improvement, seeking new ways to enhance our services and adapt to industry changes.

Our Services

Project Management

We provide comprehensive project management services to ensure successful execution and delivery of construction Projects.

Financial Consultancy

We provide a comprehensive suite of financial services designed to support enterprises and projects in achieving their financial goals.

Procurement Intelligence

We provide tailored data intelligence reports that empower clients to enhance their sales.



Project Management Services

- 1 Construction Management Services**
We Offer comprehensive construction management services, including planning, execution, and monitoring of construction activities.
- 3 Cost and Budget Control**
Implement effective cost management strategies to ensure projects stay within budget while maximizing profitability.
- 5 Time Schedule Monitoring**
Develop and maintain project schedules, ensuring timely completion of milestones and overall project delivery

- 2 Owner Representation**
Act as the Owner's representative in project execution, ensuring that the project aligns with the Owner's objectives and standards.
- 4 Claim Management**
Manage all aspects of claims and variations, ensuring that clients are fully compensated for any changes or delays.
- 6 Design Services**
Develop and maintain project schedules, ensuring timely completion of milestones and overall project delivery.

Financial Consultancy Services

Financial and Advisory Services

Provide expert financial advice to clients, including budgeting, forecasting, and financial planning.

Cost-Benefit Analysis

Conduct thorough analyses to evaluate the financial viability of projects and investment opportunities. Assess the potential returns on investment and identify areas for cost savings or revenue generation.

Risk Assessment and Management

Identify potential financial risks associated with projects and develop effective strategies for mitigation.

Funding and Investment Strategies

Assist clients in identifying funding sources and investment opportunities to support project financing.

Valuation of Companies and Projects

Conduct comprehensive valuations of companies and projects to determine their economic worth.

Utilize various valuation methodologies, such as discounted cash flow analysis (unlevered/levered cash flow), market comparable, and asset-based approaches.

Feasibility Studies for Start-Up Businesses and Projects

Assess the viability of start-up businesses and projects from a financial perspective.

Develop financial projections, including revenue forecasts, cost estimates, and cash flow analysis

Financial Modeling and Analysis

Analyze key financial metrics such as ROI (Return on Investment), IRR (Internal Rate of Return for levered/unlevered cash flow), and WACC (Weighted Average Cost of Capital) to evaluate the viability and profitability of projects and investments.

Conduct sensitivity analysis to assess the impact of various scenarios on financial performance

Wealth, Estate and Asset Management

Manage and optimize financial assets, estates, and investments to enhance wealth preservation and growth.

Develop tailored strategies for asset allocation, estate planning, and risk management to ensure effective intergenerational wealth transfer.

Conduct regular reviews and adjustments to align with changing financial goals and market conditions.



Procurement Intelligence

1

Project Identification

Assist clients in identifying relevant projects in the GCC and African markets, including project types, statuses, and key stakeholders.

2

Lead Generation

Generate and provide leads for potential projects, offering detailed descriptions, timelines, and contact information for relevant stakeholders.

3

Market Intelligence

Provide insights into market trends and competitor analysis to support informed decision-making and strategic planning.

4

Monthly Updates and Meetings

Conduct regular updates and meetings to discuss project opportunities and progress, ensuring clients are well-informed.

Industries We Serve



Construction and Real Estate

Providing project management, design services, and consultancy for various construction projects, ensuring successful execution from concept to completion.



Infrastructure Development

Supporting large-scale infrastructure projects, including transportation and utilities, with comprehensive management and financial strategies.



Healthcare

Offering consultancy services for healthcare facilities, focusing on project execution, compliance, and operational efficiency.



Energy and Utilities

Delivering expertise in energy projects, including renewable initiatives, to optimize project feasibility and financial performance.



Hospitality and Tourism

Assisting in the development and management of hotels and resorts, maximizing investment returns and guest satisfaction.



Technology and Innovation

Providing consultancy for tech startups and innovative projects, focusing on financial modeling and feasibility studies.



Government and Public Sector

Collaborating with government entities on various projects, ensuring compliance and successful execution of public initiatives.



Owner Representatives, Consultants, Designers, Contractors, and Suppliers

Engaging with a diverse range of stakeholders in the construction industry to ensure alignment with project objectives and standards.

Additionally, we specialize in identifying and pursuing new business opportunities for these stakeholders, helping them to expand their market presence and achieve their strategic goals.

Key People



Alain Nakad

Project Director with MBA and Civil Engineering degree, 30 years of experience. Alain's expertise spans a diverse range of projects, from large-scale infrastructure development to complex real estate development. His deep understanding of project management principles and best practices, coupled with his strategic leadership, ensures successful project delivery, meeting or exceeding client expectations.



Elie Hanna

Project Manager with MBA and Civil Engineering degree, 30 years of industry expertise. Elie's extensive experience encompasses diverse project types, including airport expansions, industrial facilities, and commercial developments. His strategic thinking, combined with his ability to navigate complex project challenges, has consistently delivered exceptional results for our clients.



Mireille Manoukian

Project Controls Manager with Master of Engineering Management, 20 years experience. Mireille's expertise in project controls and risk management is instrumental in ensuring project success. Her meticulous attention to detail, combined with her ability to effectively analyze data and anticipate potential issues, enables us to optimize project schedules, budgets, and resources.

Contact Us

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Get in Touch

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